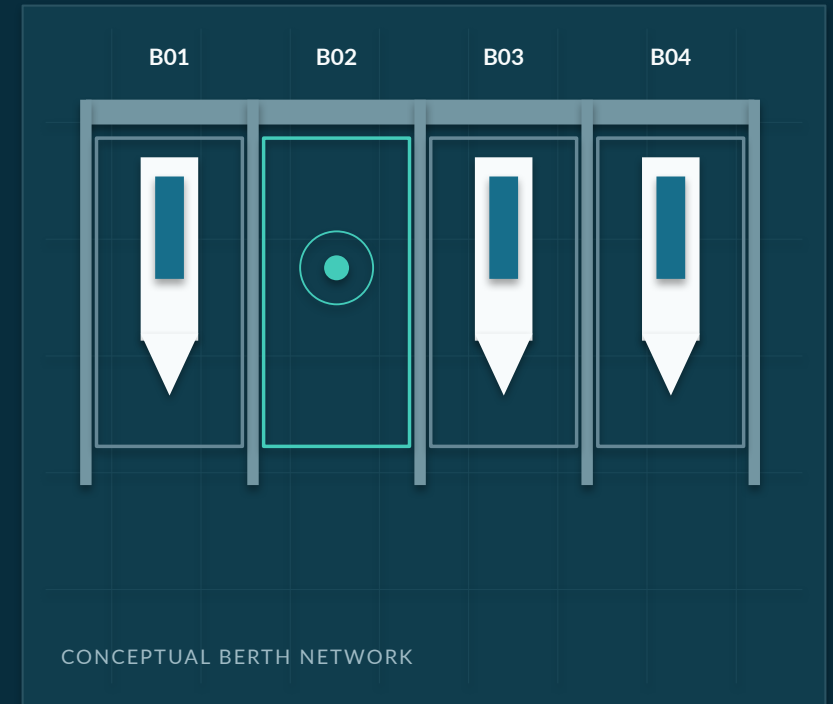


THE STRATEGIC QUESTION

The vessel is becoming intelligent. What about the destination?

Building the destination data network
for maritime AI.

Sienna Boxsell | Founder & Director
October 2026



THE INVESTMENT THESIS

**Connect physical berths
to the systems that need them.**

THE INFORMATION GAP

An empty berth is not necessarily an available berth.

A location. A physical fit. An operating commitment.

LOCATION

Where is it?

Geographic position
and physical layout.

SUITABILITY

Can it receive me?

Dimensions, capacity
and operating limits.

ACCESS

May I use it?

Availability, terms
and operator confirmation.

Seeing a space is different from knowing it can receive a vessel.

Context: [2] UK Hydrographic Office. Illustration is a problem statement, not a claim that ports lack data.

WHY THE TIMING MATTERS

The industry is beginning to build for this future.

Autonomy. Shared data. Digital representations of ports.

MAY 2026

Autonomy framework

IMO adopts the non-mandatory MASS Code.

SINGAPORE

Maritime Digital Twin

A shared digital model of a major port environment.

S-131

Infrastructure data

An international specification for marine harbour information.

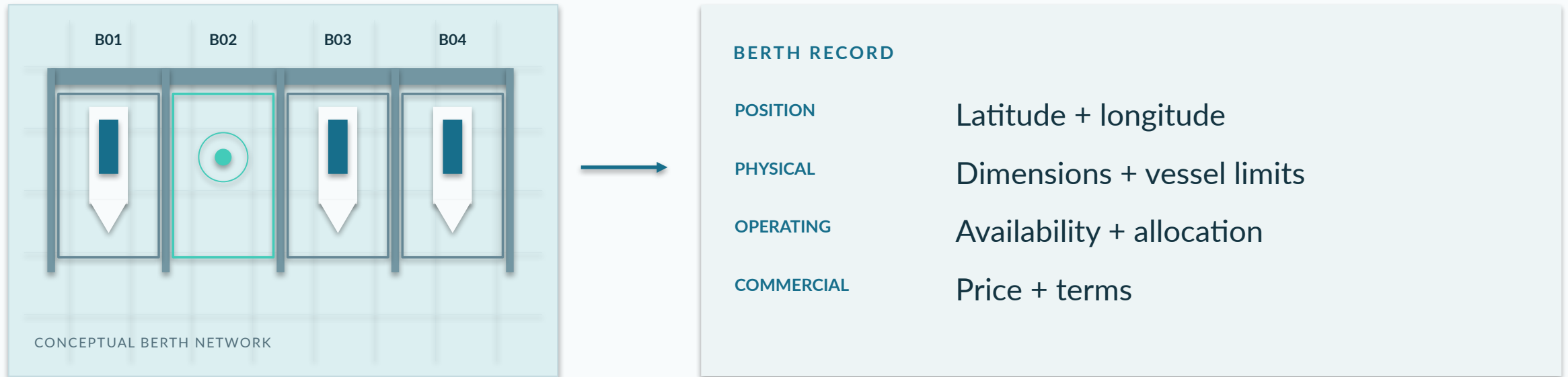
A relevant direction of travel—not a promise of universal autonomy next year.

Sources: [1] IMO, May 2026; [3] MPA, March 2025; [4] Government of Canada, S-100 / S-131.

WHAT MARINA MATCH DELIVERS

A berth connected to its operating reality.

Geographic position + physical characteristics + availability + commercial terms.

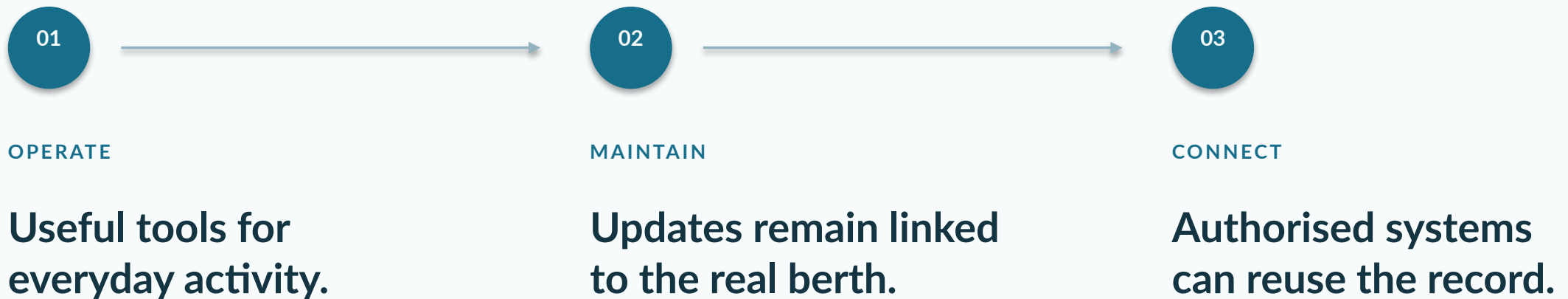


[5] Company-published capabilities. Conceptual record; not a live export, surveyed plan or navigation product.

WHY THE SOFTWARE MATTERS

We built a way to maintain data. Not just collect it once.

Everyday operations are the starting point for a living network.



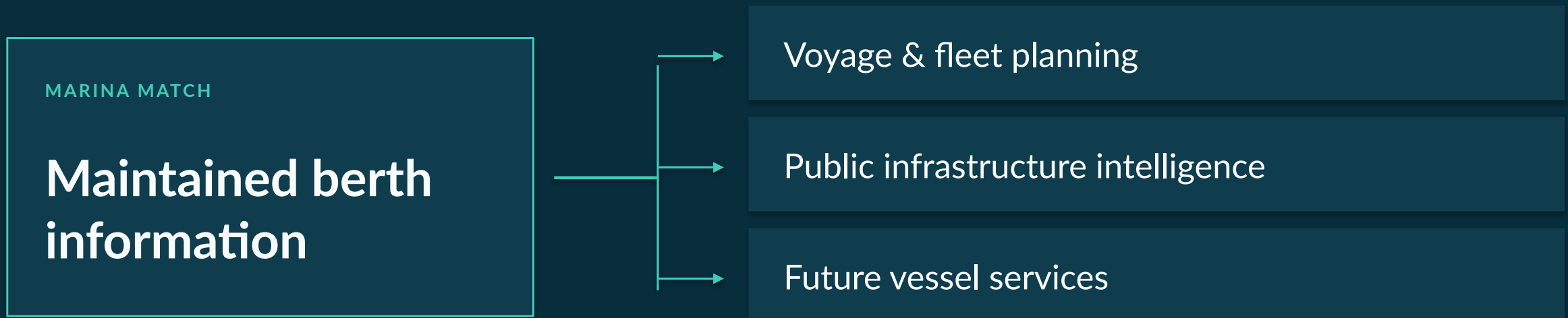
The software is the route to a maintained network.

[5] Operational and selected-berth workflows are company-published. External data sharing is the proposed next stage.

THE DIGITAL ECOSYSTEM

One maintained record. Many authorised uses.

The same destination information could serve people, platforms and machines.



Not only training data. Current answers for current decisions.

Proposed ecosystem applications; no external API, integration agreement or autonomous-navigation service is claimed.

THE EXPANSION THESIS

Marinas are the starting point. Not the limit of the ambition.

A shared berth-level core, extended for different operating environments.

STARTING MARKET

Marinas

Product foundation
and operator workflows.

PROPOSED EXTENSION

Harbour services

Harbour craft, ferries
and service facilities.

PROPOSED EXTENSION

Commercial ports

Port-specific capacity,
constraints and permissions.

Shared data logic. Different operational requirements.

Commercial-port and harbour-craft expansion is proposed; port-specific engineering, authoritative data and integrations are required.

TRUST AND INTEROPERABILITY

Built for an ecosystem. Not a closed island.

Trusted sources. Clear permissions. Compatible systems.

01

TRACEABLE

Source, time
and accuracy.

02

PERMISSIONED

Agreed access
and permitted use.

03

INTEROPERABLE

Compatible with
other systems.

Destination data complements charts, sensors and vessel-control systems.

Proposed governance and interoperability direction. Complementary data layers: [4]. Safety responsibilities: [6].

THE INVESTABLE ASSET

Not the number of pins. The number of reliable answers.

Participation + freshness + coverage + reuse.

PARTICIPATION

**Active, maintained
berth records**

FRESHNESS

**Updates that
reflect
operating changes**

COVERAGE

**Useful density
across
relevant
destinations**

REUSE

**Repeat use by
authorised
partners**

The advantage must be earned through adoption, quality and trust.

Investment hypothesis. These are proposed measures of value, not existing traction or demonstrated network effects.

WHERE VALUE COULD ACCRUE

One network. Several reasons to back it.

Commercial infrastructure with wider strategic applications.

STRATEGIC CAPITAL

A scalable data business

Transactions today; potential data and integration services.

TECHNOLOGY PARTNERS

A complementary data source

Destination information for wider product ecosystems.

GOVERNMENT & OWNERS

A more usable infrastructure picture

Capacity, constraints and future service planning.

Proposed value propositions and commercial models. No data-service revenue, ROI or savings are asserted.

WHAT STRATEGIC BACKING CHANGES

Capital should accelerate the network—not a feature list.

Operator participation. Data assurance. External integration.

01

BUILD COVERAGE

Operator agreements and repeatable onboarding.

02

ESTABLISH TRUST

Validation, accuracy, security and accountability.

03

PROVE REUSE

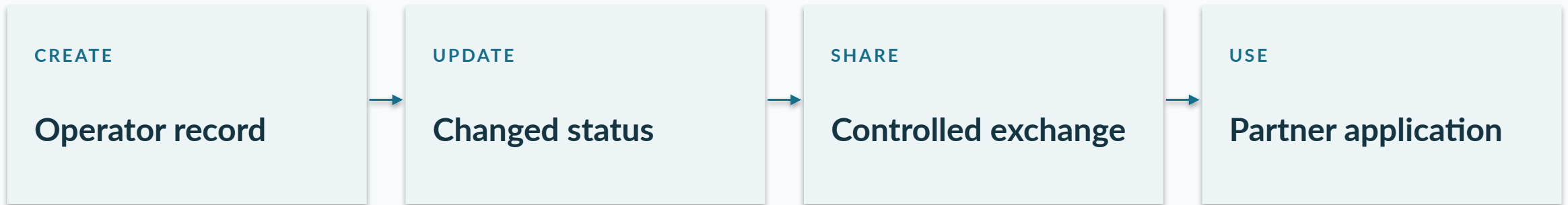
External integration with a real use case.

Proposed investment priorities. Funding amount, terms, deployment scope and milestones are to be agreed.

THE NEXT PROOF POINT

An external system can use a live berth record.

A regional deployment that proves exchange, reliability and value.



MEASURE

Completeness / update time / accuracy / partner value

Proposed validation milestone—not a completed deployment or an autonomous-docking trial.

THE DECISION

Help establish the network others can build on.

Strategic investment + infrastructure access + integration partners.

CAPITAL

Back the company and its infrastructure expansion.

ACCESS

Sponsor a deployment with participating operators.

INTEGRATION

Develop an application that uses the berth data.

NEXT DECISION Identify a sponsor. Define the application. Agree the proof.

Investment and co-development invitation. No existing investor interest or funding commitment is implied.

MARINA MATCH

The next generation of vessels needs a next generation of destinations.

Marina Match.

Infrastructure begins at the berth.

Sienna Boxsell | Founder & Director

marinamatch.org | info@marinamatch.org

APPENDIX / CAPABILITY SCOPE

What is established. What comes next.

A product foundation today; an infrastructure programme to build and validate.

COMPANY-PUBLISHED

- Geographic map editing
- Recorded berth coordinates
- Dimensions and vessel limits
- Pricing and availability
- Operator and boater map views

[5] Company FAQs

PROPOSED NEXT STAGE

- Verified data quality
- Permissioned external access
- Cross-system updates
- Data-service commercialisation
- Port-specific extensions

Investment / co-development scope

SEPARATE VALIDATION

- Navigation-grade accuracy
- Safety-critical integrations
- Large-ship operating requirements
- S-100 / S-131 compatibility
- Autonomous-vessel applications

No current certification claimed

Current scope is based on company materials and the founder's brief, not an independent technical audit.

APPENDIX / INVESTMENT DISCUSSION

The next conversation is about evidence.

Build a decision-ready investment and deployment package.

PRODUCT & DATA

Live record export, geographic accuracy and update behaviour.

PARTICIPATION

Active managed berths, onboarding effort and operator retention.

ECONOMICS

Actual transaction economics; proposed data-service pricing and cost.

RIGHTS & RISK

Data permissions, IP status, security and operating responsibilities.

DEPLOYMENT & CAPITAL

Named use case, partner role, milestones, budget and funding terms.

APPENDIX / PRIMARY SOURCES

Public signals behind the opportunity.

[1] [IMO | IMO adopts first global Code for autonomous ships](#)

22 May 2026

[2] [UK Hydrographic Office / ADMIRALTY | S-131: building the data foundations for connected ports](#)

15 September 2026

[3] [Maritime and Port Authority of Singapore | Singapore advances maritime innovation and launches Maritime Digital Twin](#)

26 March 2025

[4] [Government of Canada | S-100 Products and Services: S-131 Marine Harbour Infrastructure](#)

Accessed 11 October 2026

[5] [Marina Match | Marina & Berth Booking FAQs](#)

Accessed 11 October 2026

[6] [IMO | FAQ: Autonomous shipping](#)

Accessed 11 October 2026

Public context does not imply endorsement, funding eligibility, partnership or demand for Marina Match. Sources checked 11 October 2026.